

# Incoterms

The Baku GLS guide to buyer & seller responsibilities under Incoterms 2010

EXW: Ex Works	CIF: Cost Insurance and Freight
FCA: Free Carrier	DAT: Delivered at Terminal
FAS: Free Alongside Ship	DAP: Delivered at Place
FOB: Free On Board	CPT: Carriage Paid To
CFR: Cost and Freight	DDP: Delivered Duty Paid

	EXW	FCA	FAS	FOB	CFR	CIF	DAT	DAP	CPT	CIP	DDP
Loading of goods on truck	●	●	●	●	●	●	●	●	●	●	●
Export customs declaration	●	●	●	●	●	●	●	●	●	●	●
Carriage to port of export	●	●	●	●	●	●	●	●	●	●	●
Unloading of truck in port of export	●	●	●	●	●	●	●	●	●	●	●
Loading charges in port of export	●	●	●	●	●	●	●	●	●	●	●
Carriage to port of import	●	●	●	●	●	●	●	●	●	●	●
Unloading charges in port of import	●	●	●	●	●	●	●	●	●	●	●
Loading on truck in port of import	●	●	●	●	●	●	●	●	●	●	●
Carriage of goods to destination	●	●	●	●	●	●	●	●	●	●	●
Import-customs clearance	●	●	●	●	●	●	●	●	●	●	●
Import taxes	●	●	●	●	●	●	●	●	●	●	●
Insurance						●				●	

 Buyer's Responsibility
  Seller's Responsibility