



Buyer & Seller Responsibilities under Incoterms 2020

	EXW	FCA	FAS	FOB	CFR	CIF	DPU	DAP	CPT	CIP	DDP
	<i>Ex Works</i>	<i>Free Carrier</i>	<i>Free Alongside Ship</i>	<i>Free on Board</i>	<i>Cost & Freight</i>	<i>Cost Insurance & Freight</i>	<i>Delivered at Place Unloaded</i>	<i>Delivered at Place</i>	<i>Carriage Paid To</i>	<i>Carriage & Insurance Paid</i>	<i>Delivered at Duty Paid</i>
Export Packaging	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading Charges	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Duty, Taxes & Customs Clearance	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Carriage to port of export	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Unloading fees in port of export	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading fees in port of export	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Carriage to port of import	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Unloading fees in port of import	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller
Carriage of goods to destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller
Loading fees in port of import	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller
Import customs, duties & taxes	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Insurance	Negotiable	Negotiable	Negotiable	Negotiable	Negotiable	Seller	Negotiable	Negotiable	Negotiable	Seller	Negotiable